# โอกาสสู่ทางและระเบียบการลงทุน ทำธุรกิจใน สาธารณรัฐคาซัคสธาน

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## **20 YEARS OF INDEPENDENCE**

**16 DECEMBER 1991** 

Constitution declares independences from the Soviet Union and Withine

be establishment of the Commonwealth of Independent States

**16 DECEMBER 2011** 

2011

2011

2010

2010

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Razakhiran celebrates 20th annivenary of independence

2009

2008

## МЕЖДУНАРОДНЫЙ АВТОМОБИЛЬНЫЙ КОРИДОР ЗАПАДНАЯ ЕВРОПА – ЗАПАДНЫЙ КИТАЙ





## **DOING BUSINESS 2013**

Страна	Ease of Doing Business Rank
Singapore	1
USA	4
Switzerland	29
UAE	23
Kazakhstan	50
Czech Republic	75
China	96
Russia	95
Ukraine	112

Indicator	Rank
property registration	18
Obtaining a building permit	145
Simplification of tax procedures	13
investor protection	22
Starting a Business	47
closing a business	48

### Development of fishing industry in the North-Kazakhstan region

Purpose and idea of the project: development of aquaculture in the North-Kazakhstan region on the base of local reservoirs with the use of existent local resources and experience of the Russian scientists, development of project management system corresponding to the methodology of project management, action plan for lake renters' learning of fish-breeding technologies and techniques for fish processing, transfer of modern fishbreeding technologies and provision of planting material. Initiator: «KazAgro» JSC, «NC «SEC «Soltustik» JSC Period of realization: 2013–2016 Place of realization: North-Kazakhstan region

Project cost: \$ 1.3 million

**Expected result:** increase of fish population and its

productive qualities, development of fishing industry in the region, increase of export capital of fishing industry, decrease of fish prices, decrease in import of fresh-water fish, creation of new workplaces.

Payback period: 5 years Advantages:

- existence of pond and lake fish farms;
- poor development of analogue production in the region;
- introduction of modern technology of fish breeding;
  use of experience of the Russian scientists (equipment, effective management and business approach for fish breeding).

**Trade market:** Republic of Kazakhstan, border regions of the Russian Federation





## Development of cattle breeding in the North-Kazakhstan region



Purpose and idea of the project : breeding of the best world selection of highly productive breeds of cattle (Angus and Hereford) Initiator: «NC «SEC «Soltustik» JSC Period of realization: 2013 – 2015 Place of realization: North Kazakhstan region Realization scheme : construction of feedlot, purchase of cattle from the best producers of the world market for feeding according to the modern world technologies.

**Expected result:** improvement of genetic potential population of meat cattle and productive qualities, development of meat animal husbandry in regions, increase of export capital of meat industry, workplaces creation.

**Payback period:** 4 – 5 years. **Advantages:** 

1.introduction of new modern technology of breeding of meat cattle;

2.use of world experience, including animals care, technique, effective management and business approach to cattle breeding;

3.development of related branches – a forage, logistics, rational use of natural pastures and grounds.

**Trade market:** Republic of Kazakhstan, border regions of the Russian Federation





## **Vegetable store construction**



**Purpose and idea of the project:** Construction of vegetable store with capacity of 10 000 tons with completed system of storage and processing, drying and packaging

Initiator: «DarSaT-PTK», LLP

Period of realization: 2013-2015

Place of realization: North Kazakhstan region

Project cost: \$7.3 millions

#### **Realization scheme:**

Construction of 4 vegetable stores with room for supplementary works with the use of modern equipment for processing and drying of potato, vegetables and fruits.

#### Payback period : 6 years

Productivity: project capacity for production is 6.6 tons per day, for storage – 10 000 tons Advantages:

 Modern equipment (climate set-up and ventilation equipment, universal drying complex)
 Trade market: Republic of Kazakhstan, border regions

of the Russian Federation.









## **Construction of commercial dairy farm**

Purpose and idea of the project: Construction of fullcycle commercial diary farm Initiator: «DarSaT-PTK», LLP Period of realization: 2013-2015 Place of realization: North Kazakhstan region, Esil region, Yavlenka vil. Project cost: \$3 million Realization scheme: Construction of cattle house for 200 heads of breeding milk cattle, mini milk-plant, feeding plant for granulated feed production from grass meal and biogas station for generating marsh gas, energy and

Payback period : 5 years

**Productivity:** project capacity of milk processing is 2 000 liters per day

**Advantages:** 

biofertilizer.

Poor development of similar production in the region

Use of modern equipment and technologies
 Trade market: Republic of Kazakhstan, border regions of the Russian Federation.



## **Construction of feed-processing plant**









## Wool processing



Purpose and idea of the project: creation of complex of

wool processing and purchasing

Initiator: «Taufic-Kyzylzhar» Ltd

Period of realization: 2013–2017

**Place of realization:** North-Kazakhstan region and Akmola region

Project cost: 24,11 millions tenge

**Expected result:** creation of workplaces, provision of population with quality products corresponding to the category of the first demand, decreased prices for wool, increase of the level of employment and level of living in the place of project implementation

#### Payback period: 3.5 years

#### Advantages:

• low intraproductive expenses

• availability of partnership links in two regions

• introduction of innovation technologies and methods of wool processing

 availability of sufficient amount of high-skilled staff from the local citizens and top-ranking specialists who are ready to participate in the perspective enterprise.
 Trade market: China
 Workplace created: 14 people





## **Construction of wind power station**



**Purpose and idea of the project:** Construction of wind power station with power capacity of 19.5 MW to increase percent of renewable energy sources in North Kazakhstan region

**Initiator:** National Company "Social-Entrepreneurial Corporation "Soltustik", JSC

#### Period of realization: 2013-2015

Place of realization: North Kazakhstan region Project cost: \$35 million

Expected result: introduction of innovative wind turbines, use of alternative sourced of energy Payback period : 8 years

#### Advantages:

- 1. North Kazakhstan region is rich with wind resources, mean wind speed is 4.3 m/s
- 2. Wind power stations are not subjected to fuel price environment as primary energy carrier is wind, it is costless and free delivered to WPS
- 3. Availability of power lines and electrical substations for power generation
- 4. Construction time is relatively short (max 1.5-2 years)

5. Absence of ecological problems, as there is no discharge to the atmosphere

**Trade market:** Republic of Kazakhstan, border regions of the Russian Federation.





## Construction of the «Housing complex «Juzhnyj»

#### Purposes and idea of the project: building of

residential district "Juzhnyj"

**Partner:** National Company "Social-Entrepreneurial Corporation "Soltustik", JSC

Period of realization: 2013-2016

**Place of realization:** North Kazakhstan region, Petropavlovsk

Total cost of the project: \$700 million

Demanded investments: \$700 million

**Expected result:** provision of housing for wide segment of people, workplaces creation; increase of citizens' safety; improvement of housing stock's comfort; improvement of architectural shape of the city; further development of primary market of housing and investment processes.

#### Payback period: 8 years

**Infrastructure and resources:** a land plot of the area of 207,5 hectares is provided.





## Astana EXPO – 2017 Priority areas for action

**1.Astana Green City** – issues in the field of energy efficiency and renewable energy.

2.Astana Mobility – project to update and improve the quality of transport infrastructure and logistics of the city as part of the EXPO -2017.

## Public Private Partnerships (PPP) projects

- 1. Building 10 autoparkings
- 2. Construction of 2 bus stations
- 3. Construction of 3 medical centers
- 4. Construction of 4 preschools

## Total number of projects – 19.





ชุดความคิดของคนไทย ของสังคมไทย กับการเปลี่ยนแปลงของจี โอโพลิติคและความเข้าใจเข้าถึงของคนไทยและสังคมไทย

- ติดขัดกับคำว่ามาตรฐานของประเทศมหาอำนาจ คาซัคมีมาตรฐานของ เขาเอง ไม่สามารถเอามาตรฐานของใครไปเทียบได้
- การประกอบธุรกิจในแบบของคาซัค คนไทยไม่เข้าใจ บริษัทมหาชนไม่ สามารถเข้าไปในรัสเซียได้
- ไม่เคยชินกับอาหาร สภาพอากาศ
- ไม่เข้าใจ ภาษา สังคม และวัฒนธรรมของ คาซัคสถาน
- ไทยมีชุดความคิดว่า คาซัคไม่ดีโดยไม่วิเคราะห์แยกเยอะเหตุผล
- นโยบายการเมืองของไทย ยังคงไม่เปลี่ยนแนวทาง



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