

### **Investment in Cambodia**

#### LIM Visal

By

Deputy Director of Public Relations and Promotion of Private Investment Cambodian Investment Board Council for the Development of Cambodia

> August 16<sup>th</sup>, 2017 Bangkok, Thailand

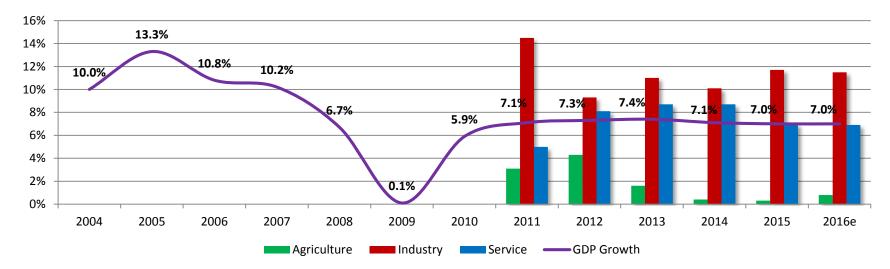
- 1. Key Economic Indicators
- 2. Investment Environment in Cambodia
- 3. Past Investments in Cambodia
- 4. Reasons to Invest in Cambodia



### **1. Key Economic Indicators**

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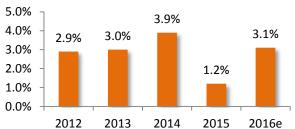
#### **GDP Growth (2004-2016)**



#### **Population & Labor Force**

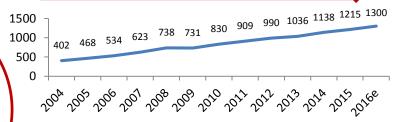
- Population: 15 Million
  Literacy: 92.7% (15-24 years old)
  Young and dynamic labor force:
- Median age 24 years old
- Population growth rate : 1.54%

#### Low & Manageable Inflation

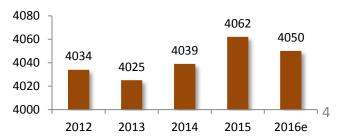




#### **GDP Per Capita (2004-2016)**



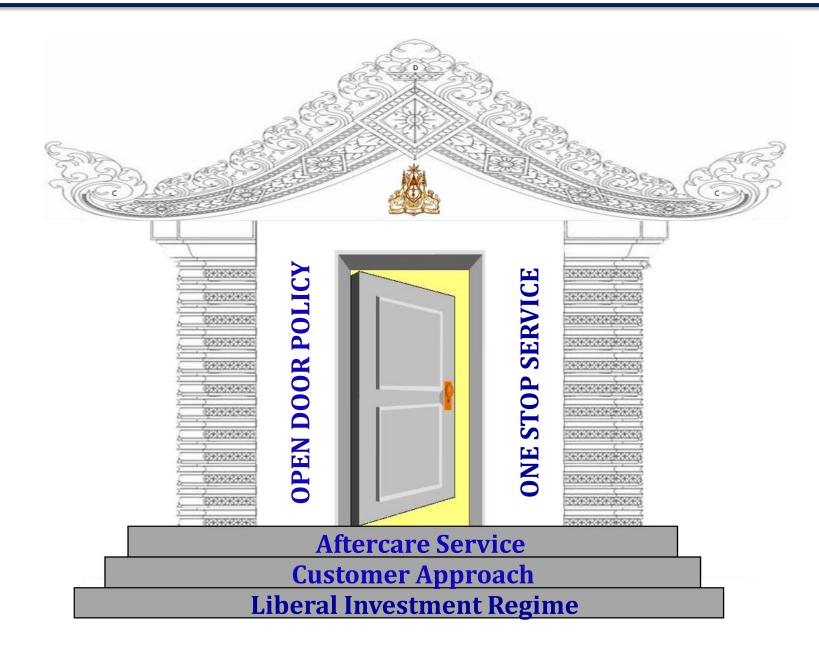
#### Stable Exchange Rate (USD-Riel)





### 2. Investment Environment in Cambodia

### 2.1. Council for the Development of Cambodia (CDC)



### 2.2. Investment Incentives and Guarantee

### **Investment Incentives**

- Corporate Tax: 20%
- Tax holidays: 0% up to 9 years

or

- Special Depreciation
- Full Import Duty Exemption

### **Investment Guarantee**

- No discrimination
- No nationalization
- No requirements of local equity participation
- No price controls on products or services
- No restriction on foreign exchanges
- No capital control

### 2.3. Cambodia's Special Economic Zones



### 2.4. Qualified Investment Projects (QIP)

Annex 1 of Sub-decree 111 (aka. Negative List):

- Section 1: Investment Activities Prohibited by Laws:
- Section 2: Investment Activities Not Eligible for Incentives:

01. All kinds of commercial activities, wholesales, retails .....;

14. Production of garments, textiles, footwear, hats, with investment capital less than USD 500,000;

21. Production of electrical and electronic appliances and office materials with investment capital less than USD 300,000;

40. Agricultural Production:

40.1 Paddy < 1,000 ha 40.2 Cash Crops <500 ha 40.3 Vegetable <5 ha

• Section 3: Investment Activities Eligible for Customs Duties Exemption but not Profit Tax Exemption:

#### **Investment Application**



#### **Conditional Registration Certificate** (3 working days)

or Letter of Refusal

One-Stop Meeting (Skip this step for garments & footwear)

#### **Final Registration Certificate**

+ relevant permits /registrations

(ex. Certificates of Incorporation, Tax Registration ....)

### 2.6. Checklist of Investment Application

- 1. Application Form
- 2. Company Statute
- 3. Feasibility Study
- 4. If shareholder is juridical person:
  - Power of Attorney
  - Statute of Parent Companies
- 5. Copy of Passport or ID Card
- 6. Letter of Indemnification (foreign shareholders)
- 7. Photo of Shareholders
- 8. Documents showing location and right to use (title, rental contract ...)
- 9. Certificate of Deposit of 25% of registered capital from commercial banks

### 2.7. Time and Fee of Application

#### Prakas 992 dated 28/12/2012 by MEF and CDC:

Item	Service Fee (Riel)	Time (working day)	
New Investment Project	15,000,000	28	
<ul> <li>Site Inspection of New Project</li> <li>&lt;100 km</li> <li>101 - 200 km</li> <li>&gt;200 km</li> </ul>	6,000,000 8,000,000 10,000,000		
Duty Free Exemption Permit	4,000,000	15	

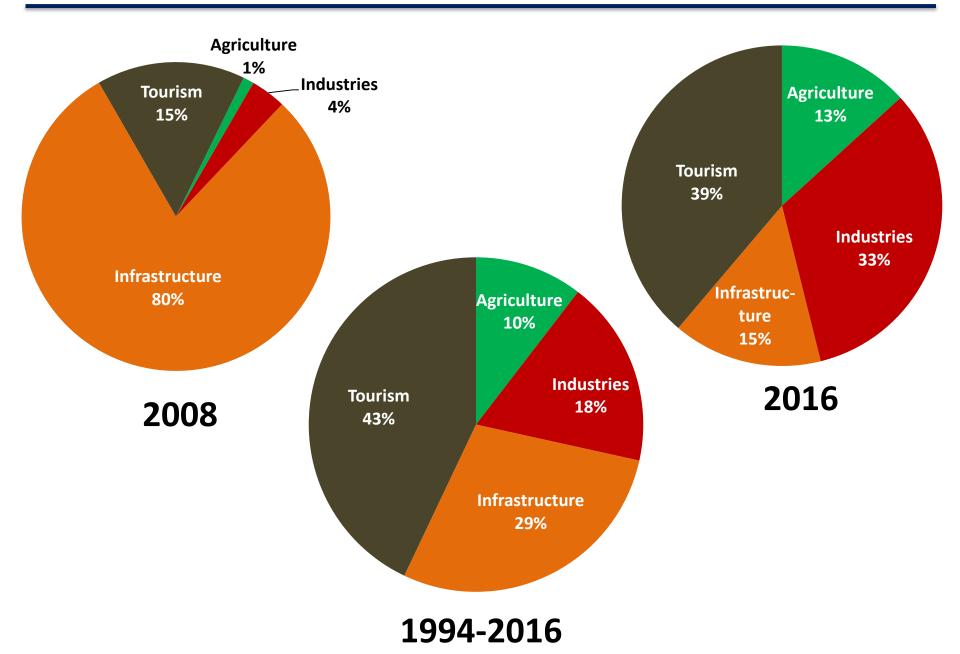


3. Past Investments in Cambodia

### 3.1. Investments by Country

Year	2012		2013		2014		2015		2016	
Total	\$2.9 Billion		\$4.9 Billion		\$3.9 Billion		\$4.6 Billion		\$3.6 Billion	
Rank	Country	%								
1	Cambodia	42.08	Cambodia	66.80	Cambodia	64.00	Cambodia	69.28	China	29,92
2	China	20.69	China	15.68	China	24.44	China	18.62	Cambodia	27,55
3	Korea	9.89	Vietnam	6.10	Malaysia	2.18	UK	3.0	Japan	22,78
4	Japan	9.15	Thailand	4.37	Japan	1.72	Singapore	2.18	Thailand	4,61
5	Malaysia	6.04	Korea	1.76	Korea	1.66	Vietnam	1.92	Korea	4,59
6	Thailand	4.53	Japan	1.59	Vietnam	1.26	Malaysia	1.61	US	3,38
7	Vietnam	2.89	Malaysia	1.04	UK	1.13	Japan	1.28	Singapore	3,38
8	Singapore	2.59	Singapore	1.03	Singapore	0.89	Thailand	1.18	Vietnam	2,45
9	U.K	0.51	UK	0.43	Thailand	0.88	Korea	0.21	UK	0,60
10	U.S.A	0.42	France	0.27	Australia	0.51	Canada	0.19	Others	1,09
11	Others	1.21	Others	0.94	Others	1.36	Others	0.52		

### 3.2. Investments by Sector



### 4. Reasons to Invest in Cambodia

#### **Open economy**

- Equal treatment of all investors
- No requirement of local equity participation
- No price controls on products or services
- No restriction on foreign currencies convertibility

#### Sound macroeconomic environment

- 6<sup>th</sup> fastest growing economy in the world during the last two decades (average growth rate: 7.7%)
- Low & manageable inflation rate (under 5%)
- Stable exchange rate (USD  $1 = 4000 \pm 5\%$ )

#### **Competitive investment incentives**

- Low corporate tax: 20%
- Tax holiday: 0% up to 9 years
- Full import duty exemption (production equipment and machineries, contraction material, production inputs)

#### **One stop service**

- Information & Application
- Fast-Track Investment Approval Process: all documents will be processed within only 28 working days.
- Customs Duty & Tax Exemption
- Visa & Work Permit

#### **Competitive labor force**

- Reasonable wage: (minimum wage in 2017: \$153)
- Young and dynamic labor force (median age 24 years old)

#### **Strategic location**

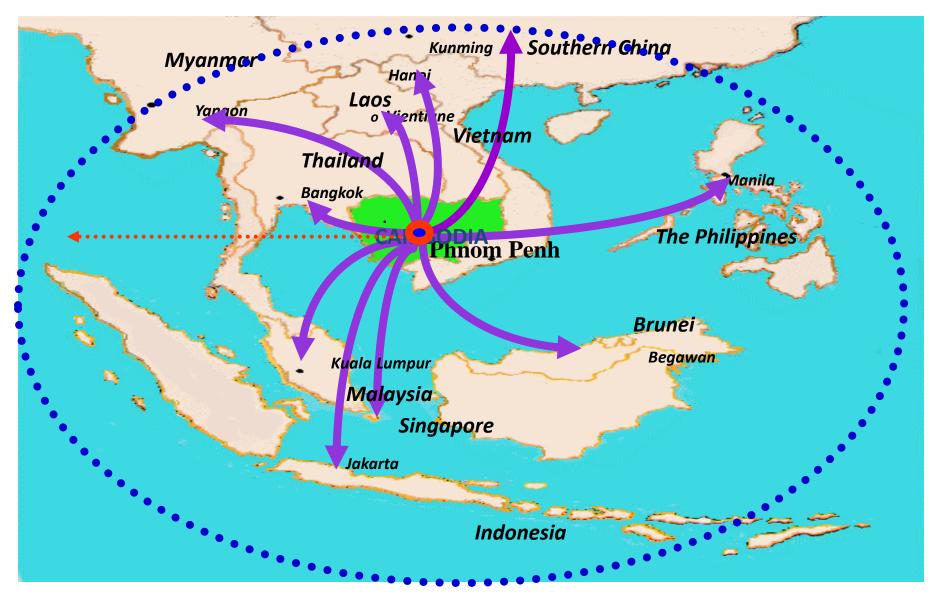
• Center of ASEAN and Mekong sub-region

#### Market access and Preferential trading status

- ASEAN Market (AEC)
- ASEAN + China, Japan, Korea, India, Australia & New Zealand (RCEP)
- EU (EBA)
- GSP: 32countries
- MFN: WTO members



### Strategic Location



## Thank you

# ขอบคุณครับ

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